

Sanitarium, Cal., Jan. 29, 1914.

Elder J. S. White,  
Marshall, Mich.

Dear Brother Edson,---

Shortly after I wrote you last, I received your letter of January 19, in which you speak of the business relations of publishers and authors. Regarding this matter I shall hope to have a very profitable conference with you during your visit here next month.

Sunday afternoon, January 25, brother A.H. Mason and I and Henry and Herbert took the six-o'clock electric for San Francisco. Monday morning Brother Mason purchased some electric supplies needed by the men who are wiring our buildings. Then we went to Mountain View, and attended the annual meeting of Pacific Press.

The Pacific Press has had a good year. Their book sales are twenty thousand dollars more than the preceding year. Their net profits were about \$26,000. One-tenth part of this is set apart for investment in printing machinery and appliances for our foreign mission printing offices. Tuesday Brother Mason and the boys spent at Pacific Press, while I attended meetings of the Union Conference Committee and the College Board. Wednesday we spent a busy day in San Francisco, and leaving there on the six-o'clock boat, reached home about 10:30.

During the day Henry and Herbert found a 25-inch Peerless cutter, almost new, which I think we could buy for ninety dollars. They took a look at two Colts's Armony Universal presses. One, 13 x 19, is offered for \$300; another, 14 x 22, is offered for \$450. I am endeavoring to persuade them to make an offer of about \$100 for an old rebuilt Universal at Pacific Press. It is

14 x 22, and would do eight pages of tract work slowly but well.

There is one thing the boys need, which we cannot find in San Francisco. It is a binders' nipping press. I wish you would look in Chicago and see what you can find. I thought yesterday I could find an old-style letter copying press with four rods, which would do for a while; but the San Francisco fire cleaned out all that kind of stuff.

This morning I found a large package of letters on my desk, and among them two from you, dated January 20. One answers my question regarding the Colcord assertion. This is very satisfactory. It gives me what I need in my correspondence. The other letter tells us that now is a favorable time for you to give attention to "Lights and Shades," and that you have arranged with Prof. Spaulding to come and spend about ten days with you while Rogers is there.

I am inclined to think that while you are together, you might develop the Rogers story so that it would give a much broader picture of the Vicksburg work. I am confident that you and Sister Osborne and Brother Spaulding can help him to tell much more regarding the development and workings of the school plans there. What we really desire to vindicate is the plan of a systematic, continuous effort to educate the Negro youth, and what we desire to persuade our people is that there is yet opportunity for men and women to engage in this work, either directly or indirectly, as circumstances may permit.

And in all the study of all the chapters, it seems to me that this is a matter that should be kept in mind: How to tell the story so as to lead men and women to consecrate themselves to the work, and to show them that there is a possibility of accomplishing something notwithstanding the opposition of Southern

sentiment, notwithstanding the opposition of our people largely toward this work, notwithstanding the opposition of having men and means taken from the Northern Conferences for this work. I cannot free myself from the conviction that there will be a revival of this work, and that the book we are preparing will be a help in educating workers to take a part in this revival. It may come in a different way than we have been expecting, but surely it will come some way, some time, and there must be kept alive in the hearts of our people a love for the work and a pity for the poor, ignorant half-heathen who need education and Christian leadership.

Regarding your work on "Past, Present, and Future," we rejoice to know that it is nearly done, and that you can arrange to have the index made in Washington.

Praying that you may have abundant blessing, and find much encouragement in the work that lies before you during the next week or two, I am

Your brother,

*W. C. White*